



Conference Call

Financial Results Q1/2008

May 15, 2008





Q1/2008 at a Glance



- Turnover up 62% to € 81.0 million
- Gross margin improved from 22.9% to 27.1%
- Comparable EBITDA climbs 122% to € 7.1 million
- Targets for 2008 confirmed
 - Sales € 310-330 million
 - EBITDA € 23-25 million





Group Profit and Loss Statement



In Mio. €	Q1 2008	Q1 2007	Change
Sales	81.0	50.0	+62%
EBITDA	7.1	6.7	+6%
EBITDA (comparable)	7.1	3.2	+122%
EBIT	5.1	6.1	-16%
EBIT (comparable)	5.1	2.6	+96%
EBT	4.5	6.1	-26%
Net profit	3.3	5.3	-38%
Net profit (comparable)	3.3	1.8	+83%
Gross margin	27.1%	22.9%	+420 BP
EBITDA margin (operating)	8.8%	6.4%	+240 BP
EPS in € (comparable)	0.76	0.41	+85%

„Comparable“ indicates adjustment for bargain purchase realized in Q1/07 as a result of the „Quab“ acquisition.



Cored Wire: EBITDA Impacted by Restructuring in France

in Mio. €	Q1-2008	Q1-2007
Sales	33.1	32.9
EBITDA	1.9	2.5
EBITDA Margin	5.7%	7.6%

- Strong demand from North America
- Weaker sales in Europe
 - Slight decrease of steel production in EU countries
 - Necessary restructuring steps in France already initiated
- Significant improvements expected for rest of year

Powder and Granules: ESM Integration Successfully Completed

in Mio. €	Q1-2008	Q1-2007
Sales	41.7	11.7
EBITDA	5.1	1.0
EBITDA Margin	12.2%	8.5%

- First quarter that includes comparable ESM figures => significant increase in sales and EBITDA
- Sales and EBITDA in non-ESM activities improved as well



Quab: In Line with Expectations

in Mio. €	Q1-2008	Q1-2007*
Sales	6.2	5.4
EBITDA (comparable)**	0.4	0.5
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EBITDA Margin (comp.)**	6.5%	9.3%

* As of Jan. 16, 2007

** „Comparable“ indicates adjustment for bargain purchase realized in 2007 as a result of the „Quab“ acquisition.

- Sales improved despite weak US dollar
- EBITDA margin under pressure from competitors
- Segment result expected to improve for rest of year



Strong Financial Development



in Mio. €	March 31, 2008	Dec. 31, 2007
Total equity&liabilities	175.9	181.3
Equity	75.4	76.1
<i>Equity ratio</i>	<i>42.9%</i>	<i>42.0%</i>
Net financial position	-38.7	-41.8
Cash inflow from operating activities	3.9	-1.8

- Equity ratio slightly increased
- Net debt significantly reduced
- Strong cash position due to further improved operating performance





Expansion into Emerging Markets on Track



Already implemented:

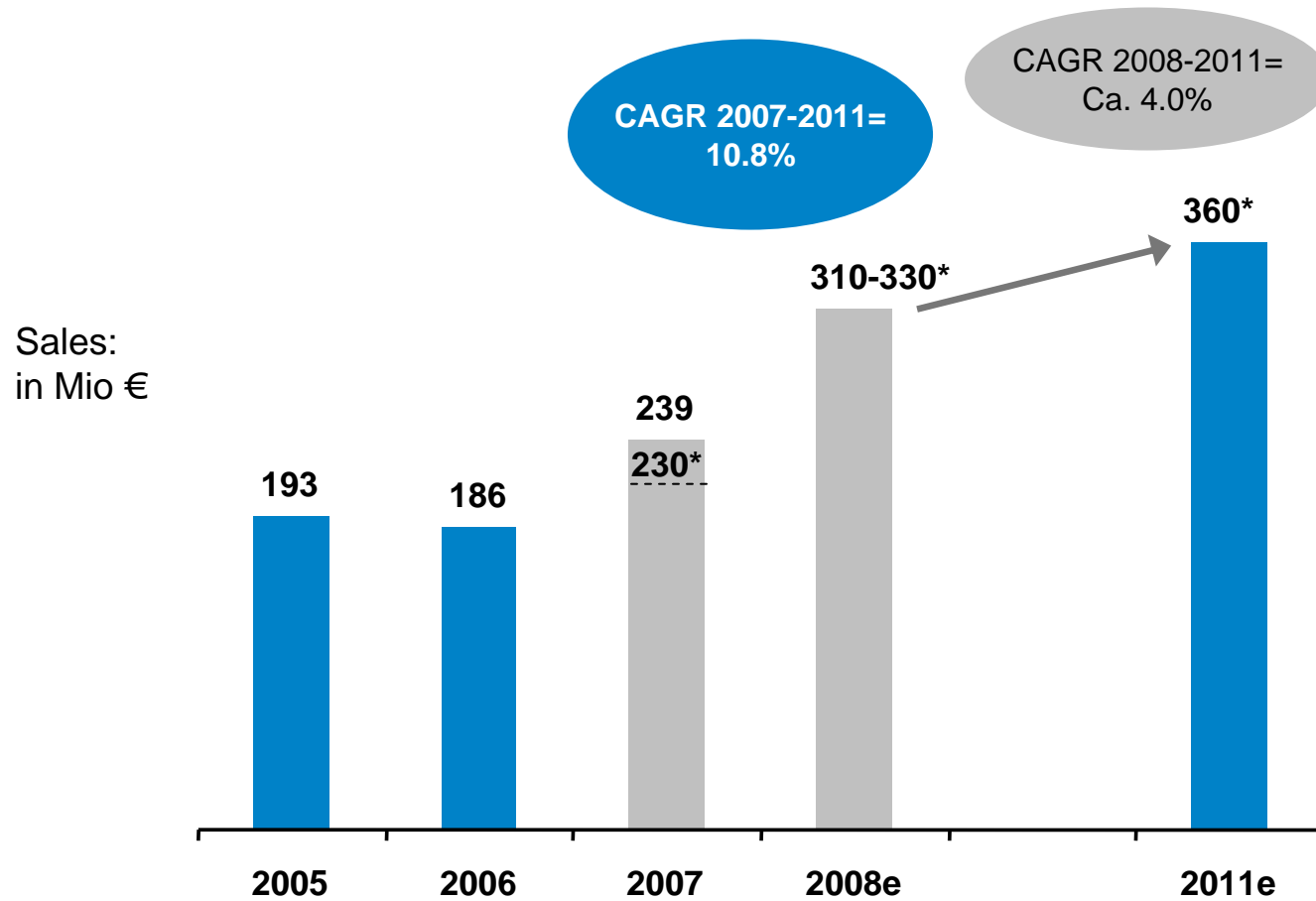
- Russia: Cored Wire plant in construction
- India/Bhutan: Joint venture agreement signed
- China:
 - Local Cored Wire plant acquired in 2007
 - Local raw material plant acquired in 2007
- Mexico: Cored Wire plant in construction

Next Steps

- Cored Wire plants in Russia and Mexico: start of production in 2008
- Hot metal desulphurization plants in emerging markets: projects on track



Broad Confidence for 2008-2011



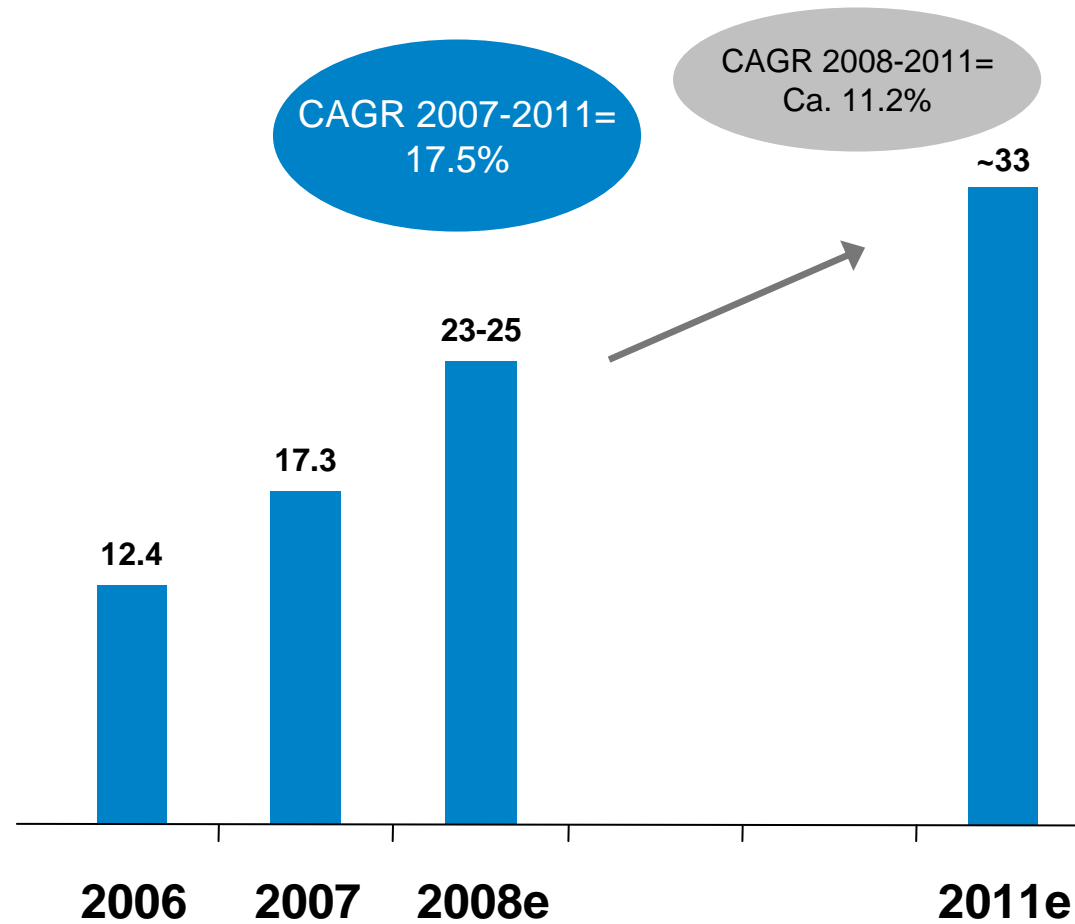
* At EUR 1 = USD 1.50



EBITDA Margin Target >9%



EBITDA:
operating
in Mio. €



June 4, 2008

- Annual General Meeting

August 14, 2008

- Publication of Q2 results 2008

November 12-14, 2008 („Eigenkapitalforum“)

- Publication of Q3 results 2008



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