



Conference Call

Results First Half 2009

August 14, 2009

- **Severe impacts from global recession**
- **Steel production H1 in SKW Metallurgie's core markets between -43% (EU) and -52% (North America)**
 - SKW Metallurgie revenues in line with steel production: -49% to €93.2 million
- **High cost flexibility softens impact on profitability**
- **One-off impact based on increase of provisions related to EU Commission investigation:**
 - Disclosed EBITDA of €0,8 million
 - Adjusted EBITDA of €1.2 million (€ 0.4 million increase of provisions for fine)
 - Additional € 0.4 million increase of provisions for legal fees
- **Focus on debt reduction and cash flow bears fruit:**
 - Net financial debt further decreased to €32.6 million
 - Reduction of working capital leads to sharp increase of operating cash flow to €18.4 million
- **Outlook confirmed:**
 - Increase in order intake indicates improvements in H2
 - Positive operative net result for 2009 possible
 - Long term outlook (2011) unchanged

Steep drop in global steel production in H1-2009



- More than 90% of SKW Metallurgie sales go to the steel industry and depend mainly on the steel volume produced
- Strong dependency of SKW Metallurgie`s operating business on development in core markets EU and North America (approx. 90%)
- Global steel production (excl. China) in H1 down -35%
- Worldsteel Association anticipates global drop in steel demand by ~20% (excl. China) in 2009 (year-on-year):
 - First signs of improvements for H2, based on increased order intake
 - Major steel plants indicate capacity utilization increase from < 50% to app. 65% towards end of 2009
 - EU steel demand expected to decline by 29%, US demand by 37% (year-on-year), based on April 2009 estimates (update announced for October)
 - Emerging nations in Asia led by China continue to expand

Positive EBITDA despite worst recession in the recent history



€ million	Q2-2009	Q2-2008	H1-2009	H1-2008
Revenues	43.2	102.4	93.2	183.4
EBITDA disclosed	-1.2	9.5	0.8	16.6
<i>EBITDA adjusted</i>	-0.8	9.5	1.2	16.6
EBIT	-2.6	8.1	-2.2	13.2
EBT	-3.3	7.5	-3.5	12.0
Consolidated net income (w/o min.)	-2.7	4.5	-2,7	7.8
Gross margin	24.7%	23.7%	26.4%	25.2%
Earnings per share in €	-0.61	1.02	-0.60	1.78

Adjustment:

- Increase of provisions by €0.4 million to a total of €6.7 million for antitrust fine based on decision of European Commission announced on July 22

Cored Wire: Cost discipline softens impacts of revenue drop

€ million	Q2-2009	Q2-2008	H1-2009	H1-2008
Revenues	17.9	42.0	38.6	75.1
EBITDA	-0.6	3.1	0.2	5.0
EBITDA margin	-3.4%	7.4%	0.5%	6.7%

- Short time work and head count reductions in all major production sites
- Outlook H2:
 - Improved cost structure supports turnaround in profitability
 - Improved order intake
 - Sales price levels still very low

Powder and Granules: Negative impacts from destocking in Q2

€ million	Q2-2009	Q2-2008	H1-2009	H1-2008
Revenues	21.9	54.9	47.0	96.6
EBITDA	-0.5	6.9	0.6	12.0
EBITDA margin	-2.3%	12.6%	+1.3%	12.4%

- Negative impacts from destocking of raw materials (e.g. magnesium)
- High share of variable costs (above EBITDA)
- Outlook H2
 - Cost structure further improved: good basis for H2-2009
 - Capacity utilization improves due to increased order intake
 - Destocking almost over → Positive impact on profitability

Net debt reduced by more than 40% within nine months

€ million	June 30, 09	Dec. 31, 08	Sept. 30, 08
Total assets & liabilities	166.6	196.8	224.4
Equity *	78.5	83.8	88.4
<i>Equity ratio</i> *	47.1%	42.6%	39.4%
Net financial debt	32.6	44.9	54.5
<i>Gearing</i> **	0.42	0.54	0.62

- Equity ratio* increased to 47.1%
- Gearing improves to 0.42
- Net financial debt declines to €32.6 million (Sept. 30, 2008: €54.5 million)

* Including minority interests

** Net financial debt divided by equity



Continued focus on operating cash flow management



Decision of EU Commission in antitrust case resolves uncertainty



- Decision of EU Commission (announced on July 22) determines maximum risk for SKW Metallurgie of antitrust case
- Fine of €13.3 million assessed (jointly and severally liable) for SKW Metallurgie and their former mother companies Evonik (€1.0 million) and ARQUES
- Assumed 50/50 split between SKW Metallurgie and its former parents reflected in increase of provision by €0.4 million (provision of €6.2 million already included in 2008 results)
- Even worst case can be financed (from existing cash holdings and available credit lines)
- SKW Metallurgie currently investigating potential for renegotiation/appeal
- Further upside potential based on possible legal recourse



Very sound financial structure No risk for “credit crunch”



- Financial net debt reduced to €32.6 million
- No risk of “credit crunch” due to secured undrawn borrowing lines on Group level
- Financing of acquisition of ESM (2007) secured, financial covenant criteria already re-negotiated (limited impact on financial costs)
- Financing of potential antitrust payments fully secured
- Solid financial structure guarantees realization of BRIC expansion plans as scheduled



Strong operating cash flow



€ million	H1-2009	H1-2008
Gross cash flow	-0.7	11.0
Change in working capital	19.1	-19.5
Net cash flow from operating activities	18.4	-8.5

- Working capital significantly reduced
- Strong cash flow achieved from operating activities



Strategy: Reduce dependency on traditional steel markets



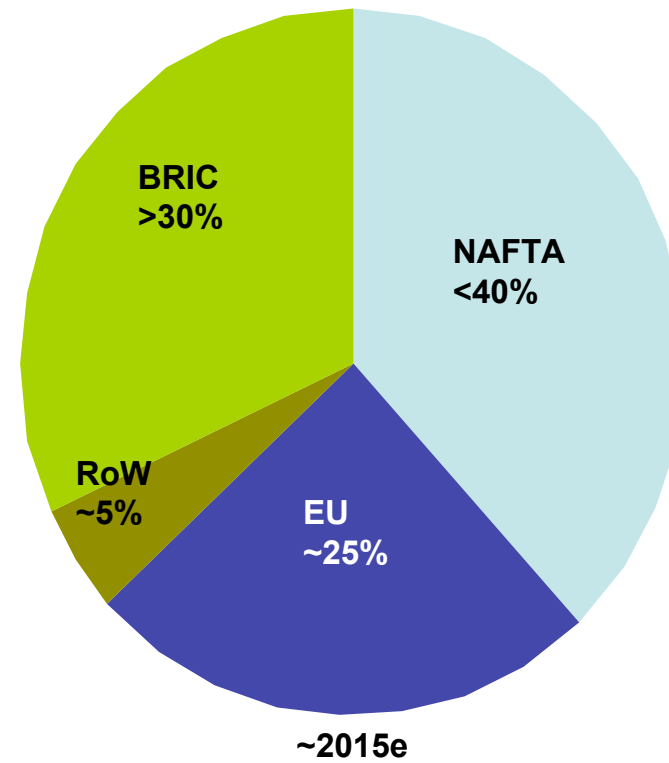
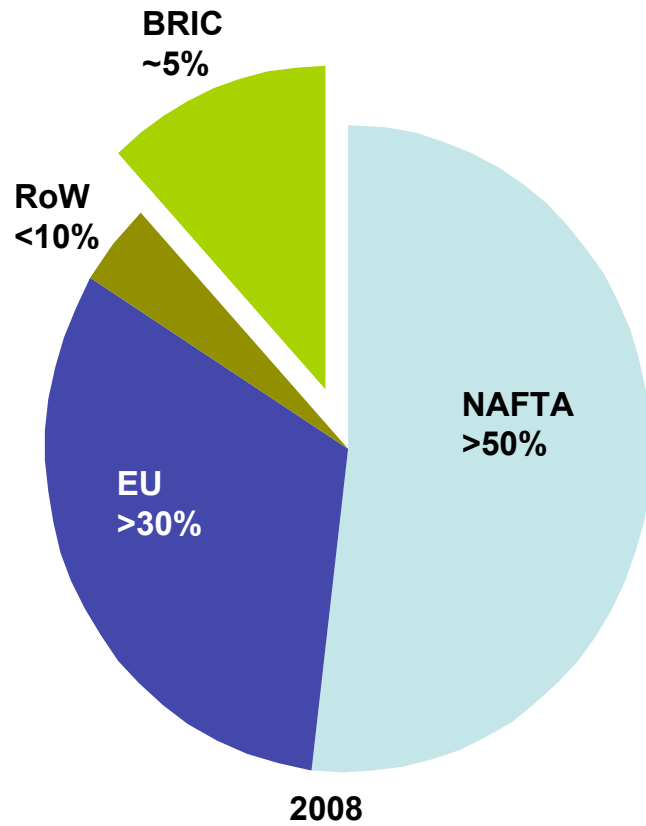
- Target: Reduce strong dependency on NAFTA and European markets
- Measures: Focus on strong-growing BRIC countries
 - Brazil
 - SKW Metallurgie has a ten-year-LOI to supply ThyssenKrupp CSA and will produce its own desulphurization mixtures
 - Russia
 - Cored Wire plant construction continued, start of production postponed to approx. Q1-2010
 - India
 - Vertical integration continues as scheduled (Calcium Silicone plant in Bhutan)
 - China
 - Presence already established with two production sites



Strategy: Strong shift towards developing countries with focus BRIC



Geographic split: Group revenue



Strategy: Future opportunities along the value chain

- Cored wire for:
 - Foundry industry → cooperation with Elkem implemented, potential of several thousand tons
 - Copper industry → newly introduced
- New technologies e.g. Papcal:
 - Significant increase of new clients
 - Financial crisis provided opportunity for extended on-site trials



High margin potential



Outlook: 2011 Guidance confirmed



2009:

- H2 sales up compared to H1 due to improved order intake, but below record levels of 2008
- Full year 2009: positive net result (operative) remains possible

2010:

- Expansion into BRIC countries continues as scheduled
- Return to profitable growth track based on improved economic environment and higher capacity utilization in steel industry

2011:

- Guidance confirmed subject to general economic recovery: Revenues of €360 million, and operative EBITDA margin of ~9%



Financial calendar



November 9 - 11, 2009

Publication of Q3-2009 figures and
analysts' conference as part of "Eigenkapitalforum"



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